

Carpet Court

# Contractor Solutions

Countertops

Cabinets

Flooring

Carpet



Commercial  
&  
Residential

# Why Carpet Court?

Carpet Court is a family owned business that was established in 1972 and continues to be a leader in the industry innovations. Carpet Court is leading the way with carpets that were made out of recycled content and bio based products such as corn and soy. Technology continues to improve in the industry and we are always ahead of the trends. We are committed to leading the industry and you will be there with us.

We have the solutions (which means you have the resources) to complete any size project on time and in budget. That will help your bottom line and will win you more clients as they see that you have the resources at your disposal.



## Clients are more informed...



78% of all clients have done research on the internet, magazines and books before any project and the majority of these ones have incorrect information and unrealistic expectations.

Your clients expect you to know answers or have the resources to find the information quickly. Today's consumer wants the correct information and prices now! Or they may go elsewhere.

You can give a client a basic idea of costs and even a breakdown cost based on the estimated home value in minutes, not days..

You now have a resource that with one call you can get answers quickly. This is what Contractor Solutions at Carpet Court can do for you.

Carpet Court is what can make the difference for you to win more jobs.



# Contractor Services



## Planning

### Training

Products continue to change and we can meet with your staff to ensure that you are up to date with all the changes that are happening in the industry. We can also meet with your team of installers to ensure a smooth installation.

### Design & Specification Services

With projects that need design or specification work we also offer these services to our Contractors. We have Decorators and Designers that can help you with everything from floor selections to basic design services.

### Estimating

When you have a project you need the prices quickly. Often the consumer just wants to know an approximate price and how they should budget the project. We offer several different ways to get prices for your projects.

#### *Online Residential Budget Planner*

When you walk into a clients home, you can give them a basic budget quickly. Within minutes you will can enter basic information on the Budget Planner at our web site and get an automated E-mail with a Budget Plan for your client. This works for both new construction and remodeling projects. You only need to lookup the current value of the home, or project the value of the home and this will give to you a basic breakdown of the projected costs.

#### *Project Pricing*

When you have drawings for the project we are then able to give an exact quote for the products and service that you require at the best possible price.

## Project Services

### Direct Sales & Installation

We offer you the option on most products to purchase them directly or have these items installed by one of our professional installers. We have the resources to handle jobs of any scope. We also provide any assistance we can to ensure easy installation.

### Account Managers

We assign dedicated account managers to each account to ensure that you have reliable service of the highest quality for each project.

### Project Managers

On select projects we may also assign an onsite project manager that will manage every aspect of the job that you have contracted with us. We maintain the quality throughout the project while completing the job on time and on budget.



# Carpet Court

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*Have Questions? Answers are only a call away.  
Carpet Court IS Your Solution Source.*



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